



The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

Available for Acquisition:
Engagement #1241

Electrical Contracting Company

Acquisition Highlights

- Established business with Repeat Customers
- Limited Competition
- Several hundred Generator Contracts
- High Demand for Services



4 year avg Adjusted EBITDA: \$ 1,102,692

Asking \$4,800,000 (including Real Estate)
Accepting offers on Business and/or Real Estate

Business Description

This company is the largest electrical contractor in their upstate area and its surrounding regions. Since its inception over a decade ago, the business has provided its clients with quality electrical work and unmatched service reliability, which positions it as a preferred service provider for most local homeowners and businesses.

They are an exclusive distributor of a top brand name in generators. The business also undertakes warranty work for this brand throughout several counties in upstate NY, whereas currently, it has hundreds of existing generator maintenance agreements that increase with annual yearly growth. The warranty work commissioned by this brand also enables the business to diversify its revenue stream.

The business owns a size-able property that it occupies. The sizable plot of land features purpose-built facilities and has ample room to accommodate further growth.

The owner is looking forward to retirement, but will stay on for a short, negotiated period of time to ensure a smooth transition.

Financial Information*

Revenue 4 Year average (2018-2021): \$ 3,766,227

Gross Profit 4 Year average (2018-2021): \$ 2,337,781

4 year Adjusted EBITDA average (2018-2021): \$ 1,102,692

**Full Financial information will be provided with Confidential Information Memorandum*



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