The NYBB Group
Mergers & Acquisitions | Business Sales | Exit Strategies

Available for Acquisition:

Metal Distribution Company
Listing ID: 741

Acquisition Highlights

- Steady Historical Growth
- Very Low Staff Turnover
- Decades of Experience
- High Quality Products at Competitive Prices

2021 Gross Revenue: $ 24,511,236
2021 EBITDA: $ 5,941,633
Weighted EBITDA: $ 4,847,676

Fixtures, Furniture, & Equipment: $650,000
Inventory: $ 3,205,757
Accounts Receivables: $ 2,495,156
Property Also Available: $ 4,800,000 (*Not included in sale of business)*

Accepting Offers

Business Description

Privately-owned metal distribution company located in NY serving architectural firms, structural engineers and the commercial market. During their 30+ years in business, they have earned an excellent reputation as a distributor of various high-quality steel products, including cold- and hot-rolled steel sheets, galvanized sheets, stainless steel, aluminum, and copper. They also provide custom cutting, sawing, slicing and bending services and offer both local and drop-ship delivery services.

Owning their own fleet of trucks and vans and carrying a large inventory allows the company to provide customers with timely deliveries. With a knowledgeable staff and notable connections within the community, the company is proud to provide their customers with quality products, excellent service and competitive prices. Boasting an extremely low turnover rate, the majority of their sales staff has been in the industry for 20-30 years, giving them a strong knowledge base from which to serve their clientele.

Metal Distribution company Revenues has grown significantly over the years and is currently primed for acquisition.
Company has key management in place and owner will work with buyer to ensure a smooth transition.
Business would be a perfect for Strategic Buyer or Private Equity Group.

30,000 Ft Property Also Available for Sale with Business (not included in sale of business)

Financial Information

	2021	2020	2019	2018	2017
Gross Revenues:	$ 24,511,236	$ 15,175,158	$ 19,025,806	$ 19,000,444	$ 16,245,664
EBITDA:	$ 5,941,633	$ 3,066,577	$ 2,433,172	$ 1,975,445	$ 1,387,295

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