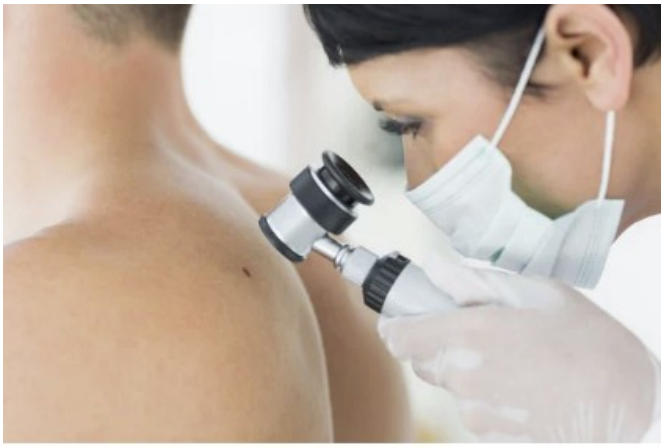
The NYBB Group
Mergers & Acquisitions | Business Sales | Exit Strategies

Available for Acquisition:
Engagement #1295

NY Dermatology Practice

Acquisition Highlights

- Consistently positive cash flow
- Good Service Reputation
  - Numerous Top-Doctor Awards
- Favorable Patient Demographics
- Longevity: Serving patients 20+ years
- Great location
- Large office with room for growth.



Annualized 2021 Revenue: $1,448,873
Annualized 2021 EBITDA after addbacks: $684,986

Asking Price: *Bid Basis*

Business Description

This flourishing Dermatology Practice was founded over 20 years ago with a core mission of providing the highest quality dermatological care on Long Island. The Practice provides a range of dermatologic services that include cancer screenings, the diagnosis and treatment of skin conditions, and cosmetic lasers and procedures.

The Practice intends to increase patient volume, net revenue, and EBITDA over a two-year period post-transaction. Fore-casted Net Revenue of $3,380,705 and Pro-forma EBITDA of $1,837,248 will be accomplished by utilizing four additional exam rooms that are not currently in use; performing additional procedures not currently done by the practice; and increasing marketing and advertising expenses.

The seller seeks to transition the business to a new buyer / partner who can help the practice grow. They are willing to stay on post-close for up to three years at terms to be mutually negotiated.

All potential buyers are required to sign a nondisclosure and must provide proof of financial viability.

Financial Information

	2021	2020	2019
Yearly Revenues:	**$ 1,448,873**	**$ 1,280,023**	**$ 1,278,335**
EBITDA Pro Forma:	**$ 684,986**	**$ 571,735**	**$ 557,546**

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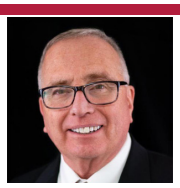

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