



The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

Available for Acquisition: Charter Bus Company

Engagement #1310

Acquisition Highlights

- State of the Art, Turn-Key Operation
- Well Maintained Fleet of Luxury Buses
- Successful rebound from COVID travel restrictions
- Excellent Reputation and high customer retention

TTM July 2021 - June 2022

Revenue: \$4,254,624

Asking Price: \$3,950,000

(Properties Included)



Business Description

This family owned turn-key business, offers transportation services to clients in several counties covering a broad area throughout New York. This business has an unyielding commitment to safety, reliability and professionalism and it's well-maintained fleet of buses attests to this. They house a grand fleet of 23-, 56- and 45-seat ultra modern coaches and mini buses with varying capabilities, including a wheelchair lift.

The office runs seamlessly and efficiently with a high level of organization. Documented processes, policies and procedures are in place. Intuitive technologies and software are used to maintain efficiency with charter bus reservation software and RBS 2000.

Included in the sale are two commercial real estate properties that each provide parking and garage space with bus lifts, air compressor and bus washing machines. Potential growth remains in the current infrastructure at both locations.

This company has a sizable client base with continuous bookings due to their impeccable reputation and focus on customer satisfaction. With many decades in the business, they have achieved a impressive level of success with minimal marketing. This presents the opportunity for a new owner to expand brand awareness, grow the client base and increase profits.

The owner is ready for retirement and is prepared to help make for a successful transition.

Financial Information

*COVID Impacted

	TTM 6/2018 - 7/2019	TTM 7/2019 - 6/2020	TTM 6/2020 - 7/2021*	TTM 7/2021 - 6/2022
Yearly Revenues:	\$ 4,976,343	\$ 3,467,106	\$ 1,110,691	\$ 4,254,624
Adjusted EBITDA:	\$ 1,050,378	\$ 506,204	\$ 119,373	\$ 955,624

For more information contact



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