



# The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

Available for Acquisition

Security Video System Design & Manufacturer

Listing ID: 1319

## Acquisition Highlights

- Turnkey Operation
- Highly Skilled and Competent Team
- Loyal and Returning Client Base
- Product Diversification



|              | 2024 YTD (Jan - April) | 2023         |
|--------------|------------------------|--------------|
| Revenue      | \$ 3,660,234           | \$ 9,303,453 |
| EBITDA       | \$ 1,452,897           | \$ 2,272,822 |
| Gross Profit | \$ 2,218,276           | \$ 4,434,949 |

## Business Description

Electronics designer and manufacturer of remotely operated industrial inspection video systems. SBA reviewed and well-established. The products allow operators to see into areas that are hazardous or inaccessible to people. This company has a team of engineers and industry specialists dedicated to making the critical work performed by their customers easier, safer, and more effective. The company has had a successful track record for over 20 years and earned an excellent reputation for many pioneering innovations in surveillance, rescue and industrial inspection technology.

They offer an array of portable video solutions, along with standard definition video systems, wireless systems and components. The systems are engineered and designed for dependability, rapid deployment, modularity with field-swappable components.

Consistent revenues, combined with a great team and loyal customers makes this business a great investment or add on to your business.

## Financial Information

|               | Jan - April<br>2024 YTD | 2023         | 2022         | 2021         | 2020         |
|---------------|-------------------------|--------------|--------------|--------------|--------------|
| Revenue:      | \$ 3,660,234            | \$ 9,303,453 | \$ 7,597,324 | \$ 6,011,221 | \$ 5,153,477 |
| Gross Profit: | \$ 2,218,276            | \$ 4,434,949 | \$ 4,264,416 | \$ 3,368,772 | \$ 2,794,944 |
| EBITDA:       | \$ 1,452,897            | \$ 2,272,822 | \$ 2,156,188 | \$ 2,026,377 | \$ 1,593,524 |



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