



The NYBB Group

Mergers & Acquisitions | Business Sales | Exit Strategies

Available for Acquisition Security Solutions Company

Listing ID: 1329

Acquisition Highlights

- Ample Growth Opportunities
- Tenured and Competent Team
- Unmatched Industry & Product Knowledge
- Diverse Client Portfolio



Asking Price: Bid Basis

Business Description

This is your chance to own a turnkey, high-performing business in the thriving security industry. Located in New York and in business for almost two decades, the company provides a broad range of lock housings, cores, and keys for the medical cart, OEM, and fixture display industries. It also provides lock-related services that include installation, key control, and key management. 2023 EBITDA is projected to be \$1,498,788, on revenues of \$7,000,497. As of October 2022, net inventory was \$910,773.

The company's meticulous operating strategy ensures the relevance and growth of its product and service capabilities. Unique product lines, in-house production expertise, strong brand reputation, a strong range of Intellectual Property, and a portfolio of blue-chip clientele contributes to the business' key strategic advantages.

The business operates across multiple sectors, driving its diversification and mitigating its revenue reliance risk on a specific industry. The business has successfully deepened its market reach, enabling it to build its unblemished product and service delivery track record.

Financial Information

	<u>Pro Forma 2023</u>	<u>TTM Nov 21 - Oct 22</u>	<u>2021</u>
Revenue:	\$ 7,000,497	\$ 5,291,572	\$ 4,757,345
Gross Profit:	\$ 2,518,561	\$ 1,751,356	\$ 1,693,464
Adjusted EBITDA:	\$ 1,498,788	\$ 1,036,105	\$ 1,018,888



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