



The NYBB Group

Mergers & Acquisitions | Business Valuations | Exit Strategies

Available for Acquisition:

Engagement # 1337

Residential & Commercial Flooring

Opportunity Highlights

- Businesses with loyal, fully trained staff
- Certified MWBE - NYC & New York State
- Steady sales growth- lots of possibilities for more
- Located in the Lower Hudson Valley & NYC
- Major NYC Healthcare & Higher Ed clients
- Loyal, long term, and diverse customer base.
- SBA Pre-Qualified
- **SELLER FINANCING AVAILABLE**



2022 Revenues: \$ 3,695,548

2022 Profit (adjusted): \$ 724,485

Price: \$2,650,000

SELLER FINANCING AVAILABLE

MWBE CERTIFIED - NYS & NYC

Residential Installer with Showroom & NYC Commercial Contractor

Two (2) MWBE Certified highly regarded businesses are being offered for sale together with the opportunity to purchase a FULLY LEASED commercial building, valued at \$5M, in a busy shopping district.

Since its inception over sixty years ago, the Residential Installer has catered to just about every home and many regional organizations in its Hudson Valley market area. It also offers a convenient retail outlet and local warehouse for plenty of in stock merchandise. The highly skilled, knowledgeable, and professional staff provides personal service. The client base is huge, with many repeat customers, and no single client accounts for any large portion of sales. The NYC Commercial Flooring and Painting firm serves large commercial spaces including the top New York City Hospitals and Higher Education Institutions. It has been their preferred installer/supplier since 2002. The two businesses share warehouse/office areas, equipment, and staff in a well maintained commercial building surrounded by national home improvement retailers.

This is a wonderful opportunity to take over two highly successful, complementary and profitable businesses. A buyer will also have the option of purchasing the fully leased commercial building. The possibilities are endless. Live and manage both businesses in the beautiful Hudson Valley, under an hour from NYC, or replace the owners with an office manager and a commercial flooring estimator/project manager. The loyal customer base and solid reputation have been carefully built over many years with a focus on quality and customer service. The staff is loyal, experienced, well trained and capable of managing many aspects of the day to day business with minimal oversight by ownership. The owners are ready for retirement and prepared to offer a buyer the support and training needed to ensure a seamless transition. **Qualifies for SBA loan plus seller financing options are available. Call or email for more information about terms.**

Financial Information

	2020	2021	2022
Yearly Revenues:	\$ 2,977,309	\$ 3,470,925	\$ 3,695,548
SDE:	\$ 527,132	\$ 466,220	\$ 724,485



Beth A. Reichgott, M&A Advisor

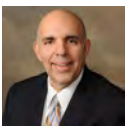
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