



## Utah Urgent Care Center

### Acquisition Highlights

- Excellent Brand Recognition
- Multiple, strategically situated locations
- Differentiated Service Capabilities
- High Barriers to Entry



**Adjusted EBITDA 2022: \$704,015**

**Asking Price: Bid Basis**

## Business Description

This urgent care practice is deeply entrenched within fast-growing cities in Utah with high barriers to market entry. The practice has been consistently profitable, employing an entirely fee-for-service model with no case rates. 50% of revenues are from cash paying patients.

The practice boasts a competent and qualified team of attentive clinicians and healthcare professionals who deliver quality care, underpinned by a patient-centric focus. The establishment's inviting atmosphere, which is a departure from typical emergency departments and centers, is widely praised and recognized for its immaculate condition and cost-effectiveness. This contributes to Top-of-mind awareness and loyalty among patients, who rely on the practice as an essential part of the community's COVID response, and consistently provide many four- and five-star reviews.

The seller estimates that adding Occupational Medicine and Primary Care would generate considerable growth opportunities. Additional growth can be achieved by expanding beyond the present catchment area.

The seller seeks to transition the practice to a new buyer and or investor. They are also open to continued employment, if needed, at terms to be mutually negotiated.

*Potential buyers must sign a nondisclosure agreement and provide proof of financial viability.*

## Financial Information

|                         | 2022         | 2021         |
|-------------------------|--------------|--------------|
| <b>Yearly Revenues:</b> | \$ 2,652,839 | \$ 2,743,778 |
| <b>Adjusted EBTDA:</b>  | \$ 704,014   | \$ 874,361   |



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