



Acquisition Highlights

- Strong, excellent reputation, Well-established
- High customer retention rate
- Steady Growth
- Well Trained, Educated Technicians

Business Asking Price : \$2,000,000

(Including all assets)



Business Description

As environmental concerns and energy efficiency regulations continue to increase, there is a growing demand for high-efficiency heating solutions, presenting opportunities for manufacturers, suppliers and service companies.

For over 40 years, this company has specialized in servicing high efficiency gas condensing boilers with enhanced technology and mechanical skills. Through their long-standing and unique relationships with boiler manufacturers they are able to provide startup, commissioning of boilers and factory service for a number of manufactures. They boast long-lasting, customer relationships with consistent growth of their largest clients.

Located in a 2000 sq. ft. suburban office outside of NYC, this niche acquisition would be a perfect add on for an already existing Mechanical and/or HVAC company. They employ (2) FT mechanics and (1) FT junior mechanic who regularly attend technical classes conducted by leading manufacturers; other employees include office personnel.

The current owner is looking to retire, but will stay on as a consultant for a negotiated period of time to ensure a smooth transition.

Financial Information

	* Annualized 2023	FYE 9/30/2023 2022	FYE 9/30/2022 2021	FYE 9/30/2021 2020	FYE 9/30/2020 2019
Gross Revenues:	\$ 1,633,911	\$ 1,402,511	\$ 1,444,515	\$ 953,286	\$ 763,469
Adjusted EBITDA:	\$ 430,286	\$ 336,547	\$ 242,548	\$ 156,631	\$ 7,683

* Est. based on 7 months of actuals



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