



## Contractor/Wholesaler

### Acquisition Highlights



- Consistent Revenues
- Quality Work and Customized Solutions
- Well-Established, Strong Reputation
- SBA Pre-Qualified
- Sellers available for up to 6 months transition



#### January - July 2025

**Revenues:** \$1,951,010  
**Adj. EBITDA:** \$ 552,948  
**SDE:** \$ 637,767

**Price: \$2,495,000**

*Includes Commercial Real Estate*

## License Not Required for Ownership

This long-standing business is a high quality provider of electrical services including wiring, lighting, Kohler generator sales, installation & maintenance, and more. The company also offers 24 hour emergency service to its customers in New York's Dutchess, Columbia, Greene Counties and beyond.

For 20 years, the company has excelled with professional & responsive service, a systematic operation and an innovative approach. Operational efficiencies include job management software, full-time office staff, and daily management that is capable of functioning without full-time owner involvement.

The company has established a highly successful apprentice program. During 2023-2024, a focus on growing the generator branch of the business resulted in 25%+ annual increases- much of this in long-term renewable maintenance contracts. There are over 600+ generator customers with 100+/- added in 2024. 400+ Electrical customers as of 2024.

The offering includes a beautifully renovated and maintained 3,900+/- sq. ft. facility on a 1+/- acre lot. The property provides indoor parking for trucks, office/conference room, and plenty of space for inventory. A loyal, well-trained technical and support staff, plus a long-standing reputation for quality service, makes this an excellent opportunity for a new owner. The sellers are prepared to offer up to 6 months of training and support. Terms to be negotiated prior to sale.

***SBA pre-qualified. \$175k Inventory included in purchase price.***

***Approximately \$200k Working Capital required and is buyer responsibility (A/R not included).***

## Financial Information

	Jan - July 2025	2024	2023	2022	2021
<b>Revenues:</b>	<b>\$1,951,010</b>	<b>\$ 3,242,597</b>	<b>\$ 3,586,796</b>	<b>\$ 3,255,748</b>	<b>\$ 3,882,501</b>
<b>Adj. EBITDA:</b>	<b>\$ 552,948</b>	<b>\$ 436,944</b>	<b>\$ 485,696</b>	<b>\$ 324,476</b>	<b>\$ 614,691</b>
<b>SDE</b>	<b>\$ 637,767</b>	<b>\$ 597,342</b>	<b>\$ 646,094</b>	<b>\$ 484,874</b>	<b>\$ 775,090</b>



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