



Residential and Commercial Glass Service Contractor

Acquisition Highlights

- Well known, recognizable and respected name
- Consistent Revenues
- Established relationships with Builders and Architects.



Price: \$950,000 with Property

Business Description

A well-established glass business in Upstate New York is now available for acquisition. Founded in the 1930s and incorporated in 1945, this third-generation family-owned company specializes in both commercial and residential high-end glass fabrication, installation, and repair.

The business has long-standing relationships with several top-tier builders, some of whom have been clients for over 10 years. Known for custom shower doors, the company also offers repair services for mirrors, screens, Thermopane windows, and glass storefronts, with same-day Thermopane window repairs available through their drop-off service.

The current owners, a husband and wife, run the business with two family members working part-time. The remainder of the team includes one administrative assistant and three skilled glaziers, one of whom has been with the company for an impressive 37 years.

Owners are willing to stay on for a reasonable, negotiated time to ensure a smooth transition.

Financial Information

	5 months 2024	2023	2022	2021
Gross Revenues:	\$ 532,220	\$ 785,998	\$ 801,458	\$ 785,199
Seller's Discretionary Earnings:	TBD	\$ 369,427	\$ 363,352	\$ 272,388



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