



## The NYBB Group

Mergers & Acquisitions | Business Valuations | Exit Strategies

# Craft Distillery

Available for Acquisition

New York

Reference ID# : 1420



**Asking Price: \*\$2,000,000**

Established in 2016, this urban craft distillery, one of the largest in New York, offers an exceptional and unique product portfolio including Rye, Bourbon, Gin, Vodka, Tequila and an assortment of tasty, canned cocktails with ingredients sourced locally.

The business taps into a growing customer base locally, nationally and internationally. Among their corporate clients are JetBlue & Waldorf Astoria Hotels.

Throughout its operation the business has created a very recognizable brand, a loyal customer base, an outstanding on-line presence with an impressive social media following while earning high praise from within the industry and in the public marketplace.

The business enjoys exposure and a diverse revenue stream by offering tours, tastings and private event rentals including weddings in their beautiful & unique venue.

The canning business has grown substantially, allowing them to reach ever further into the marketplace.

*\*Inventory not included in Asking Price*

[www.thenybbgroup.com](http://www.thenybbgroup.com)

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**PRODUCTS**

Unique spirits all produced in house including Bourbon, Rye, Gin, Vodka & Tequila. These are custom blends and exclusive formulas, flavorings and offerings designed with significant customer/client input.



**OWNERSHIP**

Family owned, Quality Management Team



**EMPLOYEES**

20



**REASON FOR SALE**

Retirement



**ASSETS & INVENTORY**

Assets Estimated at \$800,000

Inventory Estimated at \$3,000,000

REVENUES	2023	2024	2025 Jan. - Nov.	Proj. 2026
	\$ 1,068,480	\$ 1,288,543	\$ 1,226,574	\$ 1,566,270

1

**Prime Location**

Business is situated in a facility that supports both production, wholesale, retail and a lounge style venue. The location has expanded production capability having a canning operation both on and off site. US and International customers are all served through this location. The large metropolitan areas within reach of this facility provide for rapid delivery and expansion opportunities.

2

**Diverse Product Portfolio**

The business derives 90% of sales from its extensive offering of in house produced craft spirits including various size bottled items, specialty canned beverages and other ancillary items.

3

**Significant Asset Base**

The sale of the business includes an inventory of \$3,000,000, assets of \$800,000, and works in progress amounting to \$300,000. This substantial asset ensures an efficient operation during the ownership transition.

4

**Growth Opportunities**

The business is positioned for monumental expansion and growth with a full complement of tested and proven products poised for further penetration into the marketplace. The company currently distributes to several state sponsored locations, big box stores, liquor stores and other high profile quality establishments. The brand's growing national recognition positions them for an on-line sales portal.