



The NYBB Group
Mergers & Acquisitions | Business Valuations | Exit Strategies

Available for Acquisition:

Engagement # 1337

Residential & Commercial Flooring

Opportunity Highlights

- Businesses with loyal, fully trained staff
- Certified MWBE - NYC & New York State
- Steady sales growth- lots of possibilities for more
- Located in the Lower Hudson Valley & NYC
- Major NYC Healthcare & Higher Ed clients
- Loyal, long term, and diverse customer base.
- SBA Pre-Qualified
- SELLER FINANCING AVAILABLE



2023 Revenues: \$ 3,449,038

2023 Profit (adjusted): \$ 783,677

Price: \$2,650,000

SELLER FINANCING AVAILABLE

Residential Installer with Showroom & NYC Commercial Contractor

Two highly regarded businesses, one MWBE Certified, are being offered for sale together with the opportunity to purchase a FULLY LEASED commercial building, valued at \$5M, in a busy shopping district.

Since its inception over 60 years ago, the Residential Installer has catered to just about every home and many regional organizations in its Hudson Valley market area. It also offers a convenient retail outlet and local warehouse for plenty of in stock merchandise. The highly skilled, knowledgeable, and professional staff provides personal service. The client base is huge, with many repeat customers, and no single client accounts for any large portion of sales.

The NYC Commercial Flooring and Painting firm serves large commercial spaces including the top NYC Hospitals and Higher Education Institutions. It has been their preferred installer/supplier for over 20 years. The two businesses share warehouse/office areas, equipment, and staff in the well-maintained commercial building surrounded by national home improvement retailers. MWBE Certified.

This is a wonderful opportunity to take over two well established, complementary and profitable businesses. A buyer will also have the option of purchasing the fully leased commercial building. The possibilities are endless. Live and manage both businesses in the beautiful Hudson Valley, under an hour from NYC. The loyal customer base and solid reputation have been carefully built over many years with a focus on quality and customer service. The owners are currently involved in client relations, commercial estimates, project management and bookkeeping/accounting functions. The staff is loyal, experienced, well trained and capable of managing many aspects of the day to day business with minimal oversight. The owners are ready for retirement and prepared to offer a buyer the support and training needed to ensure a seamless transition.

Qualifies for SBA plus seller financing options are available for qualified buyers. Call for more information about terms.

Financial Information

	YTD 2024 (Sept)	2023	2022	2021
Yearly Revenues:	\$ 3,159,452	\$ 3,449,038	\$ 3,695,548	\$ 3,470,925
SDE:	\$ 821,172	\$ 791,422	\$ 720,977	\$ 473,653



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