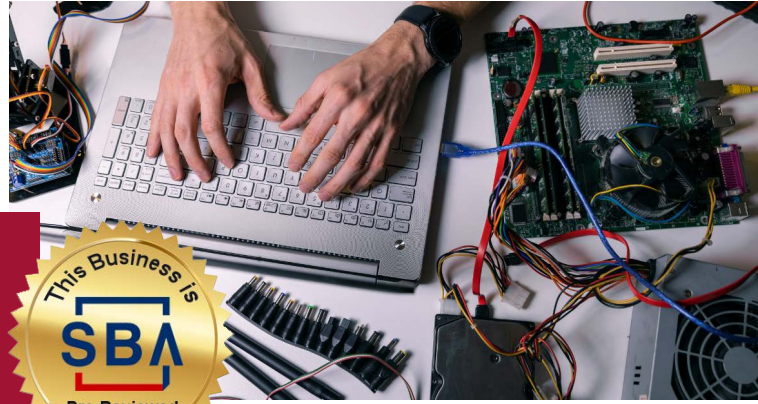




The NYBB Group
Mergers & Acquisitions | Business Valuations | Exit Strategies



Available for Acquisition

IT Products, Equipment Distributor and Value Added Services

NYBB Engagement # 1351

TECH-SAVVY DIVERSE, FUTURE-READY
IT BUSINESS WITH TOP VENDOR PARTNERSHIPS
AND KEY CERTIFICATION

Asking Price: \$1,600,000

For 35+ years, this CERTIFIED DIVERSE small business has been providing technology hardware, including IT Network IP Security, equipment and services plus electronics.

This is a valuable acquisition opportunity with a strong reputation and long-term client relationships. They have established vendor partnerships, multiple certifications and a proven track record of providing reliable service.

Financial Summary

	Revenue	SDE	Adj. EBITDA
July '24 to June '25	\$10,247,290	\$776,163	\$560,863
2024	\$9,030,868	\$669,168	\$453,868
2023	\$10,253,772	\$633,727	\$418,427
2022	\$16,299,650	\$764,222	\$548,922

Key Considerations

Long-Established Reputation and Client Loyalty

With over 30 years in business, this "CERTIFIED DIVERSE" small business has built a solid reputation. Long-term client relationships drive repeat business and referrals.

Diverse Product and Service Offerings

The business provides IT network solutions, IP security systems and technology hardware. This broad range allows it to meet diverse client needs and adapt to market changes.

Strong Client Base Across Multiple Sectors

It serves state and local governments, federal agencies and healthcare companies. This diversification reduces reliance on any single industry and ensures stable revenue.

Established Vendor Partnerships

Strong relationships with top-tier manufacturers provide access to competitive pricing. These partnerships enhance its service offerings and strengthen its market positioning.

Scalability and Flexible Premises

The current location offers organized storage with room for expansion. Flexible space options allow for scaling operations or relocating within the region.

Certification and Licensing Credentials

Key certifications with NYC and NYS agencies, including MTA and Port Authority, open doors to high-value contracts. These credentials enhance its credibility and create new growth opportunities.

The NYBB Group LLC

P: 631-390-9650

25 Melville Park Rd, Ste 82,
Melville, NY 11793

www.thenybbgroup.com

Kyle Griffith, CBI, CM&AP

Managing Partner

M: 1-516-346-5266

E: kyle@thenybbgroup.com



Virginia Marie Velez, MBA

M&A Associate

Real Estate Professional

P: 631-390-9650 x126

E: virginia@thenybbgroup.com

