



Acquisition Highlights

- Ideal Add-On Acquisition
- Established Well-Known Client Base
- Key Personnel in Place
- Recurring Revenues

2025 Fiscal Year Revenue: \$ 15,810,719

2025 Fiscal Year Adj. EBITDA: \$ 1,981,743



Business Description

NYBB ID#1387

This is a well-established HVAC and refrigeration company serving the Metro New York region for over 35 years. The business has developed a strong reputation for dependable service, technical excellence, and long-standing customer relationships across a range of commercial and institutional sectors. Their experienced, union-trained technicians have a deep knowledge of complex systems and a commitment to quality. They offer installation, repair, and maintenance for commercial and industrial HVAC and refrigeration systems, including chillers, split systems, cooling towers, walk-ins, rooftop units, and energy control systems.

They boast long-term relationships with several National brands, as well as property managers, contractors, school systems, healthcare facilities, and commercial buildings. A solid foundation of maintenance contracts and ongoing service agreements generates consistent revenue throughout the year.

Opportunities exist to expand geographically, increase digital marketing efforts, add residential services, or pursue government and institutional contracts. Revenue is well diversified across service and maintenance, retrofit and change-out work, and project-based assignments, each representing approximately one-third of annual revenue, with normal period-to-period variation. While individual projects can be meaningful in a given year, the business is not dependent on any single project on a recurring basis and actively manages against project over-concentration.

Target buyer is a Strategic Buyer. Not suitable as a Platform. This business employs Union Members.

Financial Information

Fiscal Year Oct-Sept	Sept 2025	Sept 2024	Sept 2023
Gross Revenues:	\$ 15,810,719	\$ 16,672,362	\$ 17,135,406
Adjusted EBITDA:	\$ 1,981,743	\$ 1,377,831	\$ 1,494,134



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