Available for Acquisition:

Consulting Engineers - Energy & Infrastructure

NYBB Engagement ID: 1532

+147%
REVENUE GROWTH
2023 - 2025 / 100% Organic

20+
YEARS IN OPERATION
Over 2 Decades Senior-Led

40% +
ADJ. EBITDA MARGIN
2-4x Industry Average

Strategic Buy For:

- Developers and Integrators in Power Industry
- International Energy Technology Corporations seeking US presence with key market access.
- Engineering and Consulting corporations seeking national expansion with key market access
- Add-On and Tuck In Acquisitions through private equity.
- Design-Build and Engineer Procure Construction Firms in Utility Infrastructure.

The firm is capitalizing on the boom in AI data centers, grid modernization, and reshoring of manufacturing. This alignment offers a capital-backed acquirer immediate entry and or accelerated growth into high-demand sectors. Bolt on and leverage infrastructure projects backed with from State Revolving Funds (SRFs), utility ratepayer surcharges, dedicated state infrastructure banks, tax abatements, the IIJA and IRA, energy and carbon markets.

The company is a senior-led infrastructure consultancy firm, supporting utilities, institutional campuses and industrial operators in solving complex system challenges across existing and developing environments. The firm integrates deep technical expertise with operational insight and strategic economic perspective - improving system reliability, managing risk and aligning technical decisions with measurable commercial outcomes.

The company supports projects from concept through technical solutions that emphasize safety, sustainability, and cost efficiency. Their service offerings include Full-life cycle delivery across three integrated practice areas: Operational Diagnostics & Performance Optimization; Integrated Infrastructure Development; and Asset Risk Management & Economic Performance.

The firm brings an exceptional financial profile: adjusted EBITDA margins consistently exceeding 40% - well above the industry average - reflecting an efficient, model built on 220+ combined years of industry and engineering expertise. A zero safety incident history and a portfolio of nationally recognized certifications further distinguish the firm as both a preferred client partner and an acquisition platform.

Avetta and ISN certified
Avetta Safety Star Recipient

Available for Acquisition:

Consulting & Engineering Firm

Metric	Revenue	Adjusted EBITDA	Growth Signal
TTM Revenue (2025 Trailing 12 mos.)	$1M - $2M	40% Adjusted Margin	▲ 50%+ YoY

3-Year Revenue CAGR	50%+ Compound Annual Growth / 100% Organic / No Outside Capital Deployed

EBITDA Profile (Adjusted/Normalized)	**Margin% only - $ detail in CIM**	**Well Above Industry Norms (40%+)**	**Improving Each Year**
Revenue Base / Operating History	**$1M-$3M Revenue Platform**	**Profitable - All Reported Periods**	**20+ Years Operating History**

Indicative Ranges Only - Exact figures in CIM via The NYBB Group

Asking Price: $5,900,000

PLATFORM GROWTH OPPORTUNITY

- **147% Organic Revenue Growth, 2023–2025 —** achieved without outside capital.
- **Adjusted EBITDA Margins Exceeding 40% —** 266% of the Engineering Industry Average (of 15%).
- **Mission-Critical, Cross-Disciplinary Engagements —** Multi-Year Relationships Across Utility, Industrial, Institutional & Commercial Sectors
- **Consultancy Delivery Model —** Consistently competes and wins against larger firms on High-Value, Cross-Disciplinary Infrastructure Projects
- **Significant Scalability with Capital —** Immediate Platform Opportunity for Acquirers Seeking a High-Margin, High- Growth Technical Services Asset.

INDUSTRY HIGHLIGHTS

- **$100B+ in U.S. water and wastewater CAPEX by 2030 — regulatory mandates and decades of deferred investment are forcing municipalities to act, creating durable, non-cyclical demand.**
- **$4.1B in U.S. data center water CAPEX through 2030, with global usage set to double — the AI-driven buildout is generating an entirely new class of industrial water infrastructure demand.**
- **15–20% growth in total U.S. energy demand over the next decade — AI, domestic manufacturing re-shoring, and broad electrification are structurally reshaping capital requirements across critical systems.**



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