



ESTABLISHED KITCHEN & BATH REMODELING COMPANY (2 BRANDS)

\$2.56M Revenue | \$366K Adjusted EBITDA

84% Organic Lead Generation | Owner-Independent Systems

\$500K Open Receivables on \$1.27M of contracted work

KEY INVESTMENT HIGHLIGHTS

Strong Financial Performance:

- \$2.56 Million Revenue | \$366K Adjusted EBITDA

Efficient Lead Generation

- 84% Organic Lead Generation
- Strong Referral & Repeat Customer Base
- Page-One Visibility for Core Service Categories

Owner Independent Infrastructure

- In-House Design Team
- Proven Pricing & Estimating Systems
- Established Marketing & Lead Nurture Processes

Embedded Growth Opportunities

- Recently Launched Complementary Service Line
- Additional Capacity within Existing Infrastructure
- Growth Potential without Significant Additional Investment

BUSINESS OVERVIEW

The Company provides a comprehensive range of residential remodeling services, including custom kitchen renovations, cabinet refacing, custom cabinetry, countertops, flooring, tile installation, bathroom remodels, shower and tub conversions, and related interior improvements.

The business has built a strong reputation for quality workmanship and customer service while developing a highly efficient lead generation engine driven by referrals, repeat customers, digital marketing, and showroom traffic. An experienced team, documented operating procedures, and established vendor relationships provide a strong foundation for future growth and a seamless ownership transition.

Owners are selling from a position of strength. Business is offered at peak performance with a full management team, documented system and a contracted project backlog in place.



SBA REVIEWED

Asking Price: Bid Basis

IDEAL BUYER PROFILE

- **Any Remodeling, Construction, or Kitchen & Bath company** seeking expansion.
- **Home Service Businesses** Looking to Diversify Revenue Streams.
- **Owner-Operators** Seeking a Turn-Key Opportunity.
- **Acquisition Entrepreneurs, Search Funds & Private Investors**

Year	Revenue	Adjusted EBITDA
2025	\$2,561,217	\$366,178
2024	\$1,095,331	(\$88,872)
2023	\$1,026,153	(\$137,056)

2023-2024 results reflect deliberate investment in showroom buildout, team expansion, and the launch of a second service line - investments that drove 2025 revenue up 134%. The growth infrastructure is fully paid for; the buyer inherits the harvest.